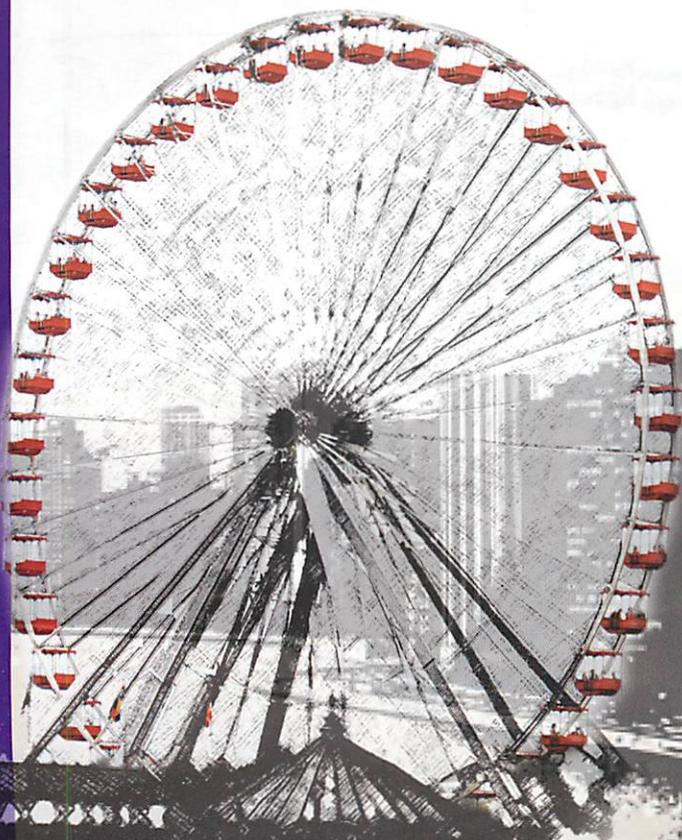




NEW VENUE
Navy Pier
Complimentary Shuttle Service
Provided To and From the Hyatt Regency
Chicago and Navy Pier
NEW DATES
October 5-6, 2011

ICSC 2011 **CHICAGO** **DEAL MAKING**

Navy Pier ● October 5-6, 2011



Preliminary

ICSC 2011 CHICAGO DEAL MAKING

Navy Pier • October 5-6, 2011



TUESDAY, OCTOBER 4

Exhibitor Set-up
11:00 am – 6:00 pm
Festival Hall A

Registration
1:00 – 6:00 pm
Festival Hall A, West Entrance

WEDNESDAY, OCTOBER 5

Registration
8:00 am – 5:00 pm
Festival Hall A, West Entrance

Continental Breakfast
8:00 – 9:30 am
Festival Hall A

Opening of ICSC Chicago Deal Making
9:00 am – 5:00 pm
Festival Hall A

Buffet Lunch
12:00 noon – 1:30 pm
Festival Hall A
(Deal Making will continue during lunch)

ICSC Member-Hosted Cocktail Reception
5:00 – 6:30 pm
Festival Hall A

THURSDAY, OCTOBER 6

Registration
8:00 am – 12:00 noon
Festival Hall A, West Entrance

Continental Breakfast
8:00 – 9:30 am
Festival Hall A

ICSC Chicago Deal Making
9:00 am – 12:00 noon
Festival Hall A

Meeting Adjourns
12:00 noon

For more information regarding exhibiting at the ICSC Chicago Deal Making, please contact Peter Bordes, ICSC Trade Expositions Planner, at +1 646 728 3634, or pbordes@icsc.org.

IMPORTANT NOTICE: ICSC PHOTO ID BADGES ARE REQUIRED FOR THE 2011 CHICAGO DEAL MAKING. Badges will be mailed out in advance of the meeting to those who register and have a photo on file with ICSC or submit an acceptable photo by **September 2, 2011**.

All attendees and exhibitors are required to have an ICSC-issued color photo badge for access to the 2011 ICSC Chicago Deal Making, October 5-6, at Navy Pier. Go to the ICSC website, www.icsc.org/photo_instr.php for details on how to submit a photo.



ICSC 2011 CHICAGO DEAL MAKING

Registration Form

Navy Pier • October 5-6, 2011



How to Register

Fax: +1 732 694 1800 *Credit card registrations only.*
Online: www.icsc.org/2011CDM *Credit card registrations only.*
Mail: ICSC
P.O. Box 26958
New York, NY 10087-6958

Registration Fee

	Advance	On-Site
Member*:	\$255	\$325
Non-Member:	\$355	\$425
Student Member**:	\$50	\$50

*To qualify for a member fee, each registrant must be a member or an affiliate member of ICSC. To become an ICSC member, call ICSC information services at +1 646 728 3800.

**Registrants must be ICSC student members to qualify for the student rate.

Deadlines

To qualify for the advance registration fee, your registration must be received by **September 28, 2011**.

Cancellations

All cancellations will be subject to a \$25 cancellation fee. No refunds will be given for cancellations received after **September 28, 2011**. All requests for refunds must be received by ICSC in writing.

Hotel Reservations

A block of rooms has been reserved at:

Hyatt Regency Chicago
151 East Wacker Drive
Chicago, IL 60601

Rate: \$245 Single/Double Occupancy

Cut-off Date: **September 9, 2011**

To make your hotel reservation, we invite you to visit www.icsc.org/2011cdm. To the right of the page, you will see the banner "Book Hotel Now." There you will find the description of the hotel and the electronic form, which features live inventory within the group block. Additionally, you will receive an immediate e-mail confirmation of the reservation to the e-mail address you provide on your form. Although we do require our reservations in writing, we're happy to answer your questions during our office hours of Monday to Friday 8:00 am – 5:30 pm EST toll free at +1 888 ICSC TVL (427 2885) ext 412.

Airfare Savings

The ICSC Travel Desk has secured special airline and car discounts for attendees. For current prices and availability, please contact us at +1 888 ICSC TVL (427 2885) or +1 585 442 8856 from 8:00 am to 5:30 pm EST, Monday through Friday.

Continuing Education Credits

SCSM/SCMD: 1 credit; CLS: 1 credit

Special Needs

Anyone desiring an auxiliary aid for this meeting should notify Peter Bordes at +1 646 728 3634 no later than **September 16, 2011**.

Name

Company Name

Address

City

State/Province

Zip/Postal Code

Telephone

Fax

E-mail

Please check here if any of the above information has recently changed.

METHOD OF PAYMENT

Check enclosed made payable to ICSC

Credit Card MasterCard Visa AMEX Discover

Mail to:

International Council of Shopping Centers
P.O. Box 26958
New York, NY 10087-6958

Fax: +1 732 694 1800

Name (as it appears on credit card)

Account Number (include all digits)

Expiration Date (Mo/Yr)

Signature

(2011CDM)

ICSC 2011 CHICAGO DEAL MAKING

Deal Making Booth Request Form Navy Pier • October 5-6, 2011



When

Wednesday, October 5
9:00 am – 5:00 pm

Thursday, October 6
9:00 am – 12:00 noon

Where

Navy Pier
600 East Grand Avenue
Chicago, IL 60611

Includes

- Company sign
- Carpet in show colors
- Pipe and drape (not provided with island booth sizes)
- One (1) staff badge (allows access to Deal Making only)
- Does not include furniture. All furniture required must be ordered from the official expo contractor. Once space is confirmed, exhibitor's kit outlining the furniture services will be available at www.icsc.org/2011cdm.

How to Register

Fax: + 1 732 694 1806 (Credit card registrations only)

Note: Faxing to any other number could delay processing of your booth application form.

Mail: ICSC

P.O. Box 26958
New York, NY 10087-6958

Note: E-mailing, or mailing to any other address could delay processing of your booth application form.

Booth Fee

- Check or credit card accepted as payment.
- Make check payable to ICSC.
- Booth fee is nonrefundable.

Check One

	Member	Non-Member
() 10' x 10' (100 sq ft)	\$390	\$575
() 10' x 20' (200 sq ft)	\$780	\$1,150
() 10' x 30' (300 sq ft)	\$1,170	\$1,725
() 20' x 20' (400 sq ft)	\$1,560	\$2,300

Guidelines

- Exhibits must not extend beyond the boundaries of the booth.
- Each person working at the booth must be a paid registrant for the 2011 Chicago Deal Making.
- All exhibitors are required to provide General Liability insurance naming ICSC, GES and Navy Pier as co-insured to the ICSC contact listed below.
- Height Restrictions: Exhibit Fixtures, Components, and Identification Signs are permitted to a maximum height of 8' for in-line booths and 12' for island booths.
- All guidelines are subject to regulations of venue and ICSC.

Deadline

In order to be listed in the Deal Making Exhibitors Directory, ICSC must receive your table request by September 9, 2011+.

Availability

- Booths are confirmed on a first-come, first-served basis.
- Sending in this Deal Making Booth Request Form does not guarantee you a booth.
- Applications cannot be processed without payment.
- ICSC cannot guarantee that you will not be placed near a competitor.

Notification

If you do not receive a letter regarding the status of your request by July 8, 2011, contact Peter Bordes at +1 646 728 3634.

Contact

Peter Bordes

Tel: +1 646 728 3634

Fax: +1 732 694 1806

E-mail: pbordes@icsc.org

+ Name must be submitted by September 9, 2011 to be listed in Deal Making Directory

Contact Name (to receive space confirmation and exhibitor notifications)

Company Name (to appear in Directory)

Address

City

State/Province

Zip/Postal Code

Telephone

Fax

E-mail

Please check here if any of the above information has recently changed.

METHOD OF PAYMENT

Check enclosed made payable to ICSC

Mail to:
ICSC
P.O. Box 26958
New York, NY 10087-6958
Fax: +1 732 694 1800

Credit Card MasterCard VISA AMEX Discover

Name (as it appears on credit card)

Account Number (include all digits)

Expiration Date (Mo/Yr)

Signature

(CDM2011)

By signing here you acknowledge that you have read and agree to abide by the ICSC Terms, Conditions and Rules provided on the 2011 Chicago Deal Making website (www.icsc.org/2011cdm), as well as the Show Site Work Rule, Fire Regulations and the Navy Pier Rules and Regulations.

Signature

ICSC 2011 CHICAGO DEAL MAKING

Sponsorship Opportunities

Navy Pier • October 5-6, 2011



For Chicago Sponsorship opportunities,
please contact Sally Stephenson at +1 847 835 1617,
or sstephenson@icsc.org.

GOLD SPONSOR \$5,000

Company logo recognition on all 2011 Chicago Deal Making related communications:

- Online (on Event Page and on Member e-mails)
- Printed materials (Final Program and Directory)
- On-site signage at Conference

Full-page four-color ad in Directory

4 weekly SCT Brief Insertions

Recognition on Exhibitor Tenant sign (if applicable)

Gold Sponsor ribbon

SILVER SPONSOR \$3,000

Company logo recognition on all 2011 Chicago Deal Making related communications:

- Online (on Event Page and on Member e-mails)
- Printed materials (Final Program and Directory)
- On-site signage at Conference

Half-page four-color ad in Directory

Recognition on Exhibitor Tenant sign (if applicable)

Silver Sponsor ribbon

BRONZE SPONSOR \$750

Company logo recognition on all 2011 Chicago Deal Making related communications:

- Online (on Event Page and on Member e-mails)
- Printed materials (Final Program and Directory)
- On-site signage at Conference

Recognition on Exhibitor Tenant sign (if applicable)

Bronze Sponsor ribbon

How to Sponsor

E-mail: Sally Stephenson, sstephenson@icsc.org

Fax: +1 732 694 1800

Mail: ICSC

P.O. Box 26958

New York, NY 10087-6958

For any additional ICSC Events Sponsorship opportunities,
please contact Rita Malek at +1 646 728 3539, or rmalek@icsc.org.

Check One GOLD SPONSOR \$5,000 SILVER SPONSOR \$3,000 BRONZE SPONSOR \$750

Name

Company Name (to be published)

Address

City

State/Province

Zip/Postal Code

Telephone

Fax

E-mail

Please check here if any of the above information has recently changed.

METHOD OF PAYMENT

Check enclosed made payable to ICSC

Mail to:

ICSC

P.O. Box 26958

New York, NY 10087-6958

Fax: +1 732 694 1800

Credit Card MasterCard Visa AMEX Discover

Name (as it appears on credit card)

Account Number (include all digits)

Expiration Date (Mo/Yr)

Signature

(2011CDMS)

ICSC 2011 CHICAGO DEAL MAKING

Navy Pier • October 5-6, 2011



Deal Making Exhibitor List

ASTI Environmental	Dollar Tree
Acadia Realty Trust	Edgemark Commercial Real Estate Services, LLC
Ad Vice, Inc.	Family Dollar
Agree Realty Corporation	Famous Footwear
Anding Realty	First Development Corporation
Atlas Partners	First Rockford Group
Avalon Realty Associates, LLC	First Western Properties, Inc.
Baum Realty Group	Forum Development Group
Berwyn Development Corporation	G.J. Grewe, Inc.
Bond Companies	GK Development, Inc.
Bradford Real Estate	Geenen DeKock Properties
CBL & Associates Properties, Inc.	Goodwill
CB Richard Ellis	Great Clips
CCIM Institute	GreatStreet Realty Partners, LLC
CVS Caremark	HSA Commercial Real Estate
Capital Pacific	Hair Cuttery
Cardinal Fitness/Charter Fitness	Hamilton Partners, Inc.
Cash Store	The Harlem Irving Companies, Inc.
Cassidy Turley	Hibbett Sporting Goods
Caton Commercial Real Estate Group	Highland Management Associates, Inc.
Centro Properties Group	Horizon Realty Services, Inc.
Chainlinks Retail Advisors	The Inland Real Estate Group of Companies, Inc.
Chase Properties	J.L. Peterson, Inc.
City of Crest Hill	James Kaplan Companies, LLC
City of Crystal Lake	Jimmy Johns Gourmet Sandwiches
City of Elmhurst	Jones Lang LaSalle
City of Evanston/Downtown Evanston	Joseph Freed & Associates, LLC
City of Highland Park	Kimco Realty Corporation
Cole Real Estate Investments	Kite Realty Group
Colliers International	Lake County Partners
Cornerstone Capital Corp.	Landscape Concepts Management
Craig/Steven Development Corporation	Lee + Associates
Cullinan Properties, Ltd.	Ludwig & Seeley, Inc.
DJM Realty, a Gordon Brothers Group Company	Marcus & Millichap
DLC Management Corp.	Matanky Realty Group
Developers Diversified Realty	Maul Asphalt & Sealcoating
Dial Properties	McCullom Realty, Ltd.
DiMucci Companies	Menards

ICSC 2011 CHICAGO DEAL MAKING

Navy Pier • October 5-6, 2011



Metro Commercial Real Estate, Inc.
Mid-America Real Estate Group
Midland Atlantic
Ben M. Muller Realty Co., Inc.
NAI MLG Commercial
Naperville Development Partnership
Nassimi Realty
Next Realty, LLC
Panda Express
Paradigm Tax Group
Paster Enterprises, LLC
Phillips Edison & Company
Ramco-Gershenson Properties Trust
RED Development
Regency Centers
Regis Corporation
Rubloff Development Group, Inc.
S/F Solutions, LLC
SRS Real Estate Partners
Shiner Group, LLC
Shopping Center Business
Sierra
Skilken
Southwestern Illinois Economic Development Network
Sperry Van Ness, LLC
Springfield, Missouri
Starbucks Coffee Company
Subway Real Estate Corp.
Summers Commercial Realty
TKO Real Estate Advisory Group/Dealmakers Magazine
T-Mobile USA
Tenants by Mail Inc.
Thomson Reuters Property Tax
Thor Equities
Tinley Park Economic Development
Tucker Development Corporation
Village of Arlington Heights
Village of Barrington, IL
Village of Buffalo Grove
Village of Cherry Valley
Village of Glenview
Village of Hoffman Estates
Village of Huntley
Village of Morton Grove
Village of New Lenox
The Village of Niles
Village of Northbrook
Village of Orland Park
Village of Romeoville
Village of Schaumburg
Village of Skokie
WLS Lighting Systems
Walgreens
Walmart Realty
Westfield, LLC
White Castle Management Co.
Wyndham Hotel Group
X-Team
Zifkin Realty Group, LLC



International Council of Shopping Centers
 1221 Avenue of the Americas
 41st Floor
 New York, NY 10020

PSRT Standard
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PAID
 New York, NY
 Permit No.
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REC'D JUL 12 2011

DAVID WIESE
 VILLAGE OF HOWARD
 2456 GLENDALE AVE
 GREEN BAY WI 54313-6599

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Navy Pier • October 5-6, 2011

