



Meeting Date: 2/14/2010
Agenda Item: 6c

Mission Statement

Provide quality services in a modern, courteous and cost-efficient manner.

VILLAGE BOARD MEETING STAFF REPORT

REPORT TO: President Burt McIntyre & Village Board of Trustees **REVIEWED BY:**
REPORT FROM: Geoffrey S. Farr, PE, Director of Public Works GSF
AGENDA ITEM: Review and take action on the purchase of a used fairway mower for the Village Green Golf Course for \$32,995 from Reinders.
ACTION REQUESTED: Ordinance Resolution Motion Receive/File

POLICY ISSUE

Should the Village Board approve the purchase of a used fairway mower for the golf course?

RECOMMENDED ACTION BY VILLAGE BOARD

Village staff recommends that the Village Board approve the purchase of a fairway mower.

If the Village Board were in favor of this policy action, the following motion may be made:

“Motion to approve the purchase of a used Toro fairway mower for \$32,995 from Reinders”.

POLICY ALTERNATIVE(S)

The Village Board could take the following actions:

- Approve the purchase
- Table the purchase and ask for more information
- Decline the purchase

STRATEGIC PLAN RELEVANCE:

Economic Vitality: Yes
Accountable/Efficient Gov't: Yes
Enhance Gov't Partnerships: No
Environmentally Friendly: No

STRATEGIC PLAN SYNOPSIS:

Maintaining the Village Green Golf Course and other Village parks provides a healthy lifestyle activity that makes Howard a vibrant and attractive community to live in.

POLICY REFERENCE

Wisconsin Statutes: N/A
Howard Municipal Code: N/A
Policies & Procedure Manual: N/A

KEY METRIC SYNOPSIS

Replacement of equipment is needed in order to run a golf course in an efficient and effective manner.

FINANCIAL INFORMATION

FISCAL IMPACT:

1. Is There A Fiscal Impact? Yes
2. Is it Currently Budgeted? 2012
3. If Budgeted, Which Line? Enterprise funds

FISCAL SYNOPSIS:
 Village Green Golf Course enterprise funds provide the resources to operate and maintain equipment and facilities. Purchase of a used fairway mower could be accelerated by one year by using gas easement revenue.

PRIOR ACTION/REVIEW

November 2010 - Village Budget included \$25,000 for a used fairway mower in 2012.

BACKGROUND INFORMATION

The replacement of one of the sets of fairway gang mowers is the second equipment replacement priority for the golf course following the greens mower. Due to the sale of the gas pipeline easement to WPS, an opportunity exists to accelerate the fairway mower replacement. The existing fairway mowers consist of two sets (one primary and one spare) of gang reel mowers that are towed by a tractor. The gang mowers are large outdated mowing equipment having more moving parts and higher maintenance requirements. If the used fairway mower is purchased, the one set of gang mowers will remain on site as a backup fairway unit and the other set will be sold. A second fairway mower should be considered in the future to replace the remaining backup gang mower and tractor that is currently worth approximately \$14,000 and could be used to offset the purchase price.

Replacing the gang mower with a fairway mower will allow moving in reverse and increased maneuverability to turn around. This type of fairway mower is capable of grass patterning also. We received the following quotes as follows:

Vendor	Horst Distr. Inc.	Horst Distr. Inc.	Reinders Inc.
Make	Jacobsen	Jacobsen	Toro
Model	2010, LF-3400	2008, LF-3400	2007, Reelmaster 5410
Price	\$38,995	\$23,595	\$32,995
Hours, Warranty	100 hours, 2 year	1250 hours, N/A	600 hours, 1 year
Trade in	N/A	N/A	N/A
TOTAL	\$38,995	\$23,595	\$32,995

The Toro unit represents the best hourly value with a warranty. In addition, the maintenance department feels that the Toro mowing unit is more efficient with harder steel blades and overall is going to be a better operating unit. Another positive aspect is that the parts availability from Toro is much quicker than with Jacobsen. All of the mowers are essentially equivalent, and include 35 hp diesel motors, 5" dia. reels with 7 or 8 blades, 4WD, power steering, and hydrostatic drive. A new fairway mower is approximately \$55,000 to \$60,000.

ATTACHED INFORMATION

- I. Photos

TORO. Count on it.

King of the fairway.

Reelmaster® 5010 Series

- DPA Cutting units
- 28 hp, 35.5 hp, or 44.2 hp Kubota® diesel engines
- CrossTrax™ all-wheel drive
- EdgeMax™ bedknife
- 100" (2.54 m) cutting swath
- Over a dozen accessories

We improved everything to achieve the one thing that really matters: a better cut. New Dual Precision Adjustment (DPA) cutting units deliver an exceptional quality of cut and aftercut appearance that other reel mowers simply can't match. The new Reelmasters are also easier to operate and more comfortable throughout the day. All this, along with improved serviceability, make the Reelmaster 5010 series mowers a must-have for any golf course.



Count on innovation.

Blades of Steel

The EdgeMax™ bedknife has a tool-steel leading edge that retains its sharpness up to three times longer than standard bedknives. The reel blades of the Toro Reelmaster are crafted from a special spring steel—the same steel used in battle swords for its incredible toughness and ability to maintain a sharp edge.



JACOBSEN® LF-3400™/LF-3800™/LF-3407™

PERFORMANCE OPTIONS AND SUPERIOR QUALITY-OF-CUT COME TOGETHER

Although Jacobsen's LF line offers many options, a superior quality-of-cut comes standard on every model. Whether it's the classic-cut 5" reels of the LF-3400™, the workhorse powerplant of the LF-3800™ or the beefy 7" classic-cut reels offered on the LF-3407™ and LF-3800, every Jacobsen LF mower delivers unparalleled results on a tractor that's comfortable, easy to maintain and built for the long haul. Jacobsen's industry-exclusive Turf Groomer® is now available on both 5" and 7" reels. Take your fairways to the next level with the LF series from Jacobsen.

- Simple-to-use joystick and controls provide easy operation for any user.



- Onboard electronic diagnostics provides easy troubleshooting.



- Insulated, sound-reducing hood easily lifts up to reveal service items positioned on one side of the machine for easy access.



- Simple mow-speed limiter.

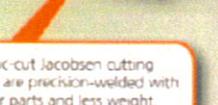


- Fully-welded frame provides greater rigidity and stability.

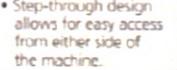
- Infinitely-adjustable height-of-cut.



- Classic-cut Jacobsen cutting units are precision-welded with fewer parts and less weight.



- Step-through design allows for easy access from either side of the machine.



- Turf Groomer® now available on 5" and 7" reels to further enhance turf health and playability.



- FlashAttach® reel mounting system allows for quick reel removal.



- Helical pattern of rear roller brush maximizes cleaning effectiveness.



Shown with optional O.P.S.