



Meeting Date: 2/28/2010
Agenda Item: 6b

Mission Statement
 Provide quality services in a modern, courteous and cost-efficient manner.

VILLAGE BOARD MEETING STAFF REPORT

REVIEWED BY:

REPORT TO: President Burt McIntyre & Village Board of Trustees

REPORT FROM: Geoffrey S. Farr, PE, Director of Public Works

AGENDA ITEM: Review and take action on the purchase of a new greens mower for the Village Green Golf Course for \$23,390 from Horst Distributing.

ACTION REQUESTED: Ordinance Resolution Motion Receive/File

POLICY ISSUE

Should the Village Board approve the purchase of a new greens mower for the golf course?

RECOMMENDED ACTION BY VILLAGE BOARD

Village staff recommends the Village Board approve the purchase of a new greens mower.

If the Village Board were in favor of this policy action, the following motion may be made:

“Motion to approve the purchase of a 2011 Jacobsen Greens King IV greens mower with used vertical mowers for \$23,390 from Horst Distributing”.

POLICY ALTERNATIVE(S)

The Village Board could take the following actions:

- Approve the purchase
- Table the purchase and ask for more information
- Decline the purchase

STRATEGIC PLAN RELEVANCE:

Economic Vitality:	<u>Yes</u>
Accountable/Efficient Gov’t:	<u>Yes</u>
Enhance Gov’t Partnerships:	<u>No</u>
Environmentally Friendly:	<u>No</u>

STRATEGIC PLAN SYNOPSIS:

Maintaining the Village Green Golf Course and other Village Parks provides a healthy lifestyle activity that makes Howard a vibrant and attractive community to live in.

POLICY REFERENCE

Wisconsin Statutes: N/A
Howard Municipal Code: N/A
Policies & Procedure Manual: N/A

KEY METRIC SYNOPSIS

Replacement of equipment is needed in order to run a golf course in an efficient and effective manner.

FINANCIAL INFORMATION

FISCAL IMPACT:

- 1. Is There A Fiscal Impact? Yes
- 2. Is it Currently Budgeted? Yes
- 3. If Budgeted, Which Line? Enterprise funds

FISCAL SYNOPSIS:

Village Green Golf Course enterprise funds provide the resources to operate and maintain equipment and facilities. The mower costs roughly \$6,900 more than originally budgeted, but gas easement revenue could be used to make up the difference.

PRIOR ACTION/REVIEW

November 2010 - Village Budget included \$20,000 for a new greens mower in 2011.

BACKGROUND INFORMATION

The Village has one 1997 greens mower with 4,500 hours on it and a 2002 tee mower. The greens and tee mowers are critical pieces of equipment. The greens mower has high hours and declining reliability. The mower is used approximately 1.5 hours a day, 7 days a week, totaling about 250 to 300 hours per year. The greens mower was in the greatest need of replacement so it was recommended for inclusion in the 2011 budget.

We received the following quotes:

Vendor	Horst Distr. Inc.	Horst Distr. Inc.	Horst Distr. Inc.	Reinders Inc.	Global Turf Equipment, FL	Statewide Turf Equipment, FL
Make	Jacobsen	Jacobsen	Jacobsen	Toro	Jacobsen	Jacobsen
Year / Model	2011 Greens King IV Plus	2011 Greens King IV Plus	2008 Greens King IV Plus	2011 Greens master 3150-Q	2007 Greens King IV Plus	2006 Greens King IV Plus
Price	\$21,495	\$21,495	\$17,900	\$25,314.12	\$12,500+\$900 shipping	\$11,900+\$1,400 shipping
Hours / Warranty	0 hours, 2 year	0 hours, 2 year	125 hours, none	0 hours, 2 year	1250 hours, None	1450 hours, 60 day
Vertical Mowers	New set for \$3,995	Used set for \$500	New set for \$3,995	Assume a used set for \$2000	Assume a used set for \$2000	Assume a used set for \$2000
Rear Roller Brushes	\$1,395	\$1,395	\$1,395	\$1,636.73	Assume \$1,395	Assume \$1,395
Remaining life hourly cost, 5000 hr basis	\$5.37	\$4.68	\$4.77	\$5.79	\$4.47	\$4.70
Trade in	N/A	N/A	N/A	N/A	N/A	N/A
TOTAL	\$26,885.00	\$23,390	\$23,290	\$28,950.85	\$16,795	\$16,695

The mowers are essentially equivalent, and include 18 hp gas motors, 3-11 blade mower cutting units, grass catchers, power steering, and rear roller brushes. In addition the Jacobsen is essentially the same model as the existing greens and tee mowers. The mechanics are familiar with the mower and can utilize the existing parts inventory for servicing. The old mower will remain on site as a backup unit.

I recommend Horst Distributing 2011 Jacobsen Greens King IV for \$23,390, since it is a new unit with no hours, has a low cost-per-hour operation and comes with a 2-year warranty. Also Horst Distributing is a Wisconsin company and parts distributor that the Village has an existing relationship with. If the total cash outlay is an issue, the Global Turf unit could be a consideration; however it has no warranty. If the value of a warranty were factored in, the hourly cost would rise.

ATTACHED INFORMATION

- I. Photos

JACOBSEN® GREENS KING® IV/IV PLUS

THE LEGEND LIVES ON

For nearly forty years, the name Greens King® has been synonymous with quality, reliability and simplicity. Although the legendary mower hasn't changed much since its introduction as the first Triplex greens mower in 1968, it hasn't needed to. Its simple design makes it incredibly easy to maintain and its classic-cut Jacobsen reels provide a superior quality-of-cut every time.



- Walk-through operator station allows access from either side



- Intuitive layout of levers and pedals provides simple and easy operation

- 16 or 18 hp gas or 19 hp diesel engine

- FlashAttach® reel mounting system for quick reel removal

- Free-floating, steerable cutting heads move independently of the tractor



- Attachments include Turf Groomer®, greens roller, vertical mowers, spikers and brushes

TORO Count on it.

Greensmaster® 3100/3150/3250-D



Unrivaled cutting performance from the world's most popular riding greensmowers.