



**Meeting:** Village Board  
**Meeting Date:** 2/27/2012  
**Agenda Item:** 7a

**Mission Statement**  
 Delivering quality services in a courteous, cost-effective and efficient manner.

## VILLAGE BOARD MEETING STAFF REPORT

**REPORT TO:** Burt R. McIntyre, President  
 Village Board of Trustees

**REPORT FROM:** Geoffrey S. Farr, PE, Director of Public Works

**AGENDA ITEM:** Review and take action on the purchase of 5 golf carts, a utility cart and a beverage cart.

**POLICY ISSUE**

Should the Village Board approve the purchase of a used new golf carts, a utility cart and beverage cart for the golf course?

**BACKGROUND INFORMATION**

The Village currently has 25 golf carts, a beverage cart and several utility carts at the golf course. Many of the carts are 10 years old and have a significant number of hours on the motors and have some rear end noise. The oldest golf carts are 2002 models and receive about 200 hours of use per year. Approximately 2/3<sup>rd</sup>s of the units are 2002's with the balance being newer. The Village should replace the carts on a ten year rotating basis (approximately 2000 hours) to keep the fleet in good operating condition and relatively free of major repairs. That equates to replacing 5 carts every 2 years. That would make some of the current fleet 14 years old before replacement. The beverage cart is a 2002 and the utility cart is a 1997. See the attached pictures of existing carts.

The Village has been offered some very good pricing on new carts and trade in pricing. The following quotes on 2012 equipment were received as follows:

	<u>Premier Golf, Inc (Club Car)</u>		<u>Versatile Vehicles, Inc (E-Z-GO)</u>		<u>Wisconsin Lift Truck, Inc (E-Z-GO)</u>	
5 Golf Carts	Precedent i2	\$22,086.50	RXV	\$19,875	RXV	\$
Trade-in	11.5 hp	<u>\$ 3,500</u>	13.5 hp	<u>\$ 4,500</u>	13.5 hp	\$
Net		\$18,586.50		\$15,375		
1Utility Cart	Turf 2	\$7,735.58	Cushman Hauler 1200	\$ 7,700	Cushman Hauler 1200	\$
Trade-in	11.5 hp	<u>\$ 800</u>	13.5 hp	<u>\$ 900</u>	13.5 hp	\$
Net		\$6,935.58		\$6,800		
1 Beverage Cart	Turf 2w/cooler	\$9,103.58	Cushman Hauler 1200	\$9,200	Cushman Hauler 1200	\$
Trade-in	11.5 hp	<u>\$1,000</u>	13.5 hp w/cooler	<u>\$1,800</u>	13.5 hp w/cooler	\$
Net		\$8,103.58		\$7,400		\$

Example pictures of the new carts are attached. The new carts could be beige in color like the existing carts or could be green, with Tan canopy tops and seats, wheel covers, an hour meter and a

fuel gauge. The utility cart will be green, have a canopy top, trailer hitch, head lights and tail lights, electric tilt bed, 2 wheel brakes, wheel covers, hour meter and fuel gauge. The beverage will be green, have a canopy top, windshield, headlights, 2 wheel brakes, wheel covers, hour meter and fuel gauge.

HYSA would like to purchase a used golf cart for their use at the Akzo Nobel Sports Complex. The Village could consider offering one of the trade-in carts to HYSA if it so chooses with no warranty.

The above quotes are for gasoline carts. Electric carts are available but they have pros and cons. Most brand new golf courses that have been built recently have electric carts because facilities were built to accommodate them. The initial purchase price is virtually the same as a gasoline cart. Advantages include lower fuel and maintenance costs over the life of the cart. Customers almost always prefer them over a gasoline engine cart because they are vibration free and are essentially noiseless. The disadvantage is that you can expect to replace the set of batteries (\$600 to \$800 per cart) every 5 or 6 years. Also the long term trade in value will be that much less compared to a gasoline model. Electric carts also need a charging station and weather protection to shield the carts during rainy weather. A charging station would cost around \$7,500 to \$10,000 and an open air shelter could easily be in the \$20,000 neighborhood. For those reasons, I am recommending that we continue with gasoline carts. If there is a desire to convert the fleet to electric carts course users would certainly enjoy them.

**PRIOR ACTION/REVIEW**

The Village Board approved the 2012 budget including the purchase of the 5 golf carts, 1 utility cart and 1 beverage cart totaling \$41,000.

**FISCAL IMPACT:**

- |                              |                              |
|------------------------------|------------------------------|
| 1. Is There A Fiscal Impact? | <u>Yes</u>                   |
| 2. Is it Currently Budgeted? | <u>Yes</u>                   |
| 3. If Budgeted, Which Line?  | <u>Golf Enterprise Funds</u> |
| 4. Amount?                   | <u>\$29,575</u>              |

**RECOMMENDED ACTION**

Village staff recommends that the Village Board approve the purchase of the new golf carts and should indicate if it would like to offer HYSA or anyone the trade-in carts. Also because the quote is well below budget the Board could consider replacing several other older carts if desired.

If the Village Board agrees with this action, the following motion could be used, ***“Motion to approve the purchase of (Green or Beige) E-Z-GO carts from Versatile Vehicles, Inc. for \$29,575 and allow anyone to purchase the trade-in carts at \$900 each.”***

**POLICY ALTERNATIVE(S)**

The Village Board could take the following actions:

- Approve the purchase
- Decline the purchase
- Table the purchase and ask for more information

**ATTACHED INFORMATION**

- I. Photos

**COPIES FORWARDED TO:**

- I. None

**Existing Equipment**



**New Golf Carts**



**Utility Vehicals**





**Beverage Carts**



**Refresher<sup>®</sup> Drop-In Insert<sup>®</sup>**