



**Meeting:** Village Board  
**Meeting Date:** 03/11/2013  
**Agenda Item:** #5e

**Mission Statement**

Provide quality services in a modern, courteous and cost-efficient manner.

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## VILLAGE BOARD MEETING STAFF REPORT

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**REPORT TO:** Burt R. McIntyre, President  
Village Board of Trustees

**REPORT FROM:** Ed Janke, Executive Director of Public Safety Services

**AGENDA ITEM:** Review and take action on the sale of Tender 221 to the City of Oconto

**ACTION REQUESTED:** \_\_\_ Ordinance \_\_\_ Resolution ✓ Motion  
\_\_\_ Receive/File

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### **POLICY ISSUE**

Should the Village Board approve the potential sale of surplus fire apparatus?

### **BACKGROUND INFORMATION**

Upon inception of the Rural Packerland Fire District, the fire department staff began analyzing incidents historically, as well as the risk profile for the community. Staff reviewed incidents from the “box alarm” perspective; the box cards pre-determine what apparatus is sent to the various incidents in the community based on the type and degree of the alarm. This methodology allows the department to staff and commit apparatus for likely scenarios as opposed to “worst case” scenarios. Alarm levels beyond the initial alarms receive mutual aid apparatus from the surrounding communities. This economy of scale is one of the benefits of the Rural Packerland Fire District as well as MABAS, which allows more efficient utilization of apparatus.

A structure fire alarm in a non-hydrant area receives Engine 211, Ladder 211, Engine 221, Tender 211 and Tender 221. In review of the department’s incident indicators, staff determined that the tenders have been utilized sparingly in the Village. The Packerland Fire District allows automatic aid dispatching for tenders. Pulaski Fire has four tenders and Suamico Fire has two, which will adequately service the non-hydrant response area if the Village of Howard maintains a single tender.

Since there is no definitive source to determine the value of used fire apparatus, the department contacted a national vendor to determine the value of Tender 221. Firetec, a national used-fire apparatus vendor, appraised the truck at between \$30,000 and \$35,000 and would receive 10% of the sale if they sell the apparatus.

The City of Oconto learned of the village’s potential to sell T221. The City of Oconto has tendered an offer of \$40,000 for the apparatus. Since this offer was not brokered through Firetec, the department is not liable for the 10% brokerage fee.

Consistent with NFPA 1901, the life cycle of a piece of fire apparatus is 20 years. The original purchase price for this 1997 unit was \$117,000.00. T221 is currently certified and being maintained on a weekly basis. It is also due to be replaced in 2017.

Based on current projections, fire department administrative staff believes that T221 should be liquidated from the fleet. Future capital budgets will reflect this change. Equipment and staffing scenarios will not change for first alarm assignments. As hydrant areas expand in the community, it is likely that only one tender will be needed for areas where hydrants are not accessible or specifically for highway operations.

**Tender 221**

Year	1997
Make	Freightliner
Model	FL80
VIN	IFV6JLCB3VH698462

**PRIOR ACTION/REVIEW**

N/A

**FISCAL IMPACT:**

- |                              |           |
|------------------------------|-----------|
| 1. Is There A Fiscal Impact? | <u>No</u> |
| 2. Is it Currently Budgeted? | <u>No</u> |
| 3. If Budgeted, Which Line?  | <u>No</u> |

**RECOMMENDED ACTION BY VILLAGE BOARD**

Village staff recommends the Village Board approve the sale of Tender 221, a 1997 Fire Tender manufactured by 3-D (3-D is now out of business) that has been used scarcely since the adoption of the Packerland Fire District and MABAS alarm response levels. The City of Oconto has offered the Village of Howard \$40,000.00 for this apparatus.

If the Village Board agreed with this action, the following motion could be used, "*Motion to authorize the liquidation of Tender 221 to the City of Oconto for \$40,000.00, with the proceeds of the sale returned to the fire department capital budget.*"

**POLICY ALTERNATIVE(S)**

The Village Board could take the following actions:

- Delay the sale; apparatus would continue to be stored at Station 2.
- Deny the suggested motion; apparatus would continue to be stored at Station 2.
- Table the suggested motion and attempt to negotiate a higher price for the apparatus.
- Table the suggested motion and request additional information.

**ATTACHED INFORMATION**

E-mailed offer from the City of Oconto

City of Oconto Fire-Rescue Department  
1210 Main Street  
Oconto, WI 54153  
Fire Chief Jack Mlnarik  
920-834-7775  
920-834-7710 Fax  
firechief@cityofoconto.com



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February 12, 2013

**Offer to Purchase a Vehicle**

To: Howard Fire Department  
2456 Glendale Avenue  
Green Bay, WI 54313

City of Oconto Fire & Rescue Department offers to purchase the following vehicle:

Make: Freightliner  
Model: Water Tender  
Year: 1996  
Body style:  
Vehicle Identification Number:

For the following price: \$ 40,000.00

This offer shall expire unless accepted by June 1, 2013 at 5:00pm.

Dated: 2/12/13

City of Oconto Fire & Rescue Department  
Buyer

Accepted by:

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Seller